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## Frequency in practice

- Property acquisition and property finance:
  - → Extremely frequent (several hundred cases a year for each full-time notary)
- Acquisition of businesses or majority shareholdings in companies:
  →Moderately frequent.
  - Business transfers from parents to children without payment or in return for benefits are commoner than real purchases by outside parties.
- Custody services:
  - → Occasionally in connection with property acquisition.
  - → Very rarely not connected to other notarial certification services.
- Company start-ups:
  - → Moderately frequent.

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### Attestation of signatures

- Difference between certification [Beurkundung] and attestation [Beglaubigung]:
  - ☐ Certification: notary drafts the contract and/or is responsible for its content.
  - □ Attestation: notary merely confirms the authenticity of a signature.
- Frequency in practice extremely high.
- Rarely has money-laundering implications as the notary has no duty to verify content.



## Identifying the parties

- Usual method: official photographic identification
  - □ Passport
  - □ Identity card
- Problem 1: out-of-date passports/ID cards
- Problem 2: identification with drivers' licences
- Problem 3: documents held by foreign nationals in lieu of passports
- Problem 4: persons known to the notary personally
- Problem 5: parties to the contract presented by other persons



# Information on the purpose of business relations

- The purpose is generally apparent from the document itself.
- The same applies to trust accounts [Treuhandkonten] where they are set up with another notarial certification.
- The case is different for isolated accounts on trust or other isolated custody work:
  - → These cases are rare, but are the most problematic when it comes to money-laundering regulations.
- Let us look at two examples in practice:



## Example 1:

- Client wants to sell concrete for € 300m to a customer in central Africa in many tranches.
- For each tranche, the customer shall pay first into a notary's trust account. After payment, the concrete shall be delivered. After confirmation of arrival of concrete in Africa, the money shall be paid from notary to vendor.
- → Reporting obligation for the notary?

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## Example 2:

- Client asks notary to take € 1m on a notary's trust account. The money shall be transferred from Iraq to a Turkish bank account by a relative of the client. The money shall then be transferred from the Turkish bank account to the notary's trust account.
- Upon later instruction by the client, the money shall be transferred from the notary's bank account to a German bank account of the customer.
- → Reporting obligation for the notary?



## Taking receipt of cash

- A notary is categorically prohibited from taking receipt of cash for deposit in a fiduciary account [Anderkonto] or for custody in cash.
- Cash payments by one party to a contract to the other during or after certification are permitted. In practice, this usually only happens with minor transactions. The notary has no special supervisory obligations.
- The notary's fees may also be paid in cash.
- The notary is therefore not prohibited from taking receipt of any cash, only from holding third-party cash.

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#### Identifying the economic beneficiary

- Usually natural persons if such are involved.
- Case is different if a person is acting as nominee or fiduciary
  - → often difficult for the notary to establish
- For companies, the economic beneficiary/ies can generally be found in the commercial register



#### Documentation and filing obligation

- Usually met by recording ID document details (identification document type and number, issuing authority, date of issue and expiry)
- or photocopying and filing the ID document in the supplementary file.
- Problem: persons known to the notary personally or presented by third parties.

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# Documentation duty for accounts held on trust and filing obligation

- Separate account for each transaction.
- Account bank notified of the economic beneficiary.
- Registers (register of accounts [Verwahrungsbuch] and register of transactions per account [Massebuch]) in which each individual credit and debit transaction is recorded.
- Regular inspection of these registers by the supervisory authority (president of the competent local regional court [Landgericht]).



## Reporting suspicious cases

Very rare in practice:

reports by	2010	2009
banks	10.277	8.111
attorneys	10	18
casinos	11	8
notaries	4	5
source: Corman Fodoral Office of Criminal Investigation Fodoral Intelligence Unit (FILI)		

source: German Federal Office of Criminal Investigation – Federal Intelligence Unit (FIU) – Annual Report 2010.

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### Reporting suspicious cases

- The few reports by notaries could be because the existing system is inefficient...
- ... or because strict rules governing custody of third party funds and the stringent documentation requirements act as a deterrent, i.e. there would be far more suspicious cases without these mechanisms.



#### Conclusion

- In everyday practice, the anti-money-laundering obligations of most relevance to notaries are the comprehensive identification and documentation requirements.
- The receipt and custody of funds in trust is relatively rare in Germany. This may well prevent much money-laundering from being attempted.
- Suspicious cases are in practice rare.

